CITY OF POMPANO BEACH GENERAL EMPLOYEES' RETIREMENT SYSTEM

INVESTMENT PERFORMANCE ANALYSIS

THIRD QUARTER 2017

Note: For a copy of Part II of Southeastern Advisory Services, Inc.'s most recent Form ADV please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road, NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kit@seadvisory.com. Part II of Form ADV will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to <u>jeff@seadvisory.com</u>.

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INVESTMENT PERFORMANCE ANALYSIS

SEPTEMBER 30, 2017

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CITY OF POMPANO BEACH GENERAL EMPLOYEES' RETIREMENT SYSTEM

Quarter Ending September 30, 2017

I. MARKET ENVIRONMENT

Index	Third Quarter	1 Year	3 Year
Standard & Poor's 500 Index	4.5%	18.6%	10.8%
MSCI EAFE Index (Net)	5.4%	19.1%	5.0%
NCREIF Index	1.7%	6.9%	9.8%
CSFB Hedge Index	1.8%	5.9%	2.0%
BBgBarc U.S. Aggregate	0.9%	0.1%	2.7%
91 Day Treasury Bills	0.3%	0.7%	0.3%
Consumer Price Index	0.8%	2.2%	1.2%

The equity bull market marched on as the S&P 500 posted positive returns for eighteen of the last nineteen months as of September. Equity investors were in part responding to strong earnings reports. Economic releases during the past three months have been solid, with growth in both the economy and labor markets. The impact of Hurricanes Irma and Harvey was less devastating than feared. Real GDP growth accelerated during the second quarter of 2017, at 3.1% annualized. This marked the strongest quarter since the first quarter of 2015. Both consumer and business spending contributed to growth. While personal consumption comprises a larger portion of GDP, business investments were particularly strong at rates not seen since 2014. A shrinking trade deficit contributed to growth, as well, with a contraction in government spending being the only detractor. Economic growth for the first half of 2017 was 2.1% annualized. The Consumer Price Index was up 0.5% for the three months ending August and 1.9% for the one-year period. The 10-year breakeven inflation rate closed the third quarter at 1.8%, up from 1.7% at the end of June. All of the increase, however, occurred in September.

- **Equities:** The S&P 500 was up 4.5% for the third quarter of 2017. Large capitalization stocks underperformed small caps with the Wilshire Large-Cap Index up 4.5% versus a gain of 5.4% for the Wilshire US Small-Cap Index. Returns for the past year were nearly identical for the two market segments. Growth stocks led value during the third quarter in both large- and small-cap spaces and lead for the past twelve months. Sector performance was varied during the quarter. The best performing sectors were IT (+8.4%), Energy (+6.7%) and Telecom Services (+6.5%). While some sectors produced more modest gains, only one sector was in negative territory, Consumer Staples (-1.2%).
- **Fixed Income:** The U.S. Treasury yield curve continued to flatten during the quarter with short to intermediate term rates rising more than long-term yields. The bellwether 10-year Treasury yield ended the quarter at 2.3%, up slightly but much higher than a year ago (1.6%). The Federal Open Market Committee decided to maintain their overnight rate while confirming the beginning of their balance sheet reduction program. Credit spreads continued lower during the quarter in both investment grade and high yield bonds. High yield spreads, which have averaged 6% during the past decade, were below 4% during the quarter and stood at 3.5% as-of September 30.
- Alternatives: Hedge funds in 2017 are turning in one of their strongest showings in years, interrupting a string of losses, redemptions and even closures. Some of the biggest returns are being seen from stock hedge funds, which posted a 9.6% return on average through September (HFR), compared with a 14.2% total return for the period by the S&P 500. Investors in hedge funds say soaring technology stocks and profitable bets against retail firms have contributed to gains this year. *WSJ.com*



Wilshire Public Plan Sponsor Universe	WILSHIRE WILSHIRE
Number of Plans	252
Median Size	\$316.9 Million
Total Assets	\$2.6 Trillion
Total Plans over \$1 Billion	93
Total Plans between \$100 - \$1,000 Million	88
Total Plans between \$20 Million - \$100 Million	42
Total Plans under \$20 Million	29

About Wilshire Associates

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

Our Universe Comparisons

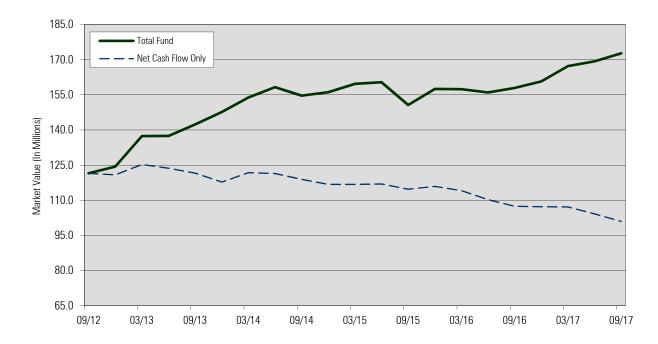
As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and stylebased universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

Our Reporting

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



III. PORTFOLIO GROWTH- PERIOD ENDED SEPTEMBER 30, 2017

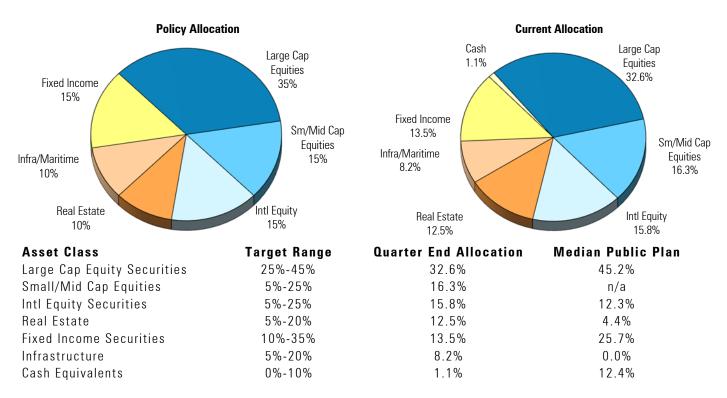


Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Dec-12	121,503	-639	3,511	124,375	2.8%	
Mar-13	124,375	4,419	8,591	137,386	6.8%	
Jun-13	137,386	-1,584	1,666	137,469	1.3%	
Sep-13	137,469	-2,113	7,026	142,381	5.2%	<mark>16.9%</mark>
Dec-13	142,381	-3,794	9,073	147,661	6.7%	
Mar-14	147,661	3,995	2,191	153,847	1.4%	
Jun-14	153,847	-357	4,775	158,265	3.2%	
Sep-14	158,265	-2,469	-1,137	154,659	-0.8%	<mark>10.7%</mark>
Dec-14	154,659	-2,154	3,618	156,123	2.4%	
Mar-15	156,123	8	3,540	159,671	2.3%	
Jun-15	159,671	156	522	160,349	0.4%	
Sep-15	160,349	-2,236	-7,433	150,680	-4.6%	<mark>0.3%</mark>
Dec-15	150,680	1,205	5,606	157,491	3.8%	
Mar-16	157,491	-1,789	1,696	157,399	1.3%	
Jun-16	157,399	-3,864	2,509	156,044	1.6%	
Sep-16	156,044	-2,840	4,726	157,931	3.0%	<mark>10.1%</mark>
Dec-16	157,931	-154	2,978	160,755	2.0%	
Mar-17	160,755	-101	6,594	167,247	4.1%	
Jun-17	167,247	-2,982	5,020	169,286	3.0%	
Sep-17	169,286	-3,216	6,664	172,734	4.0%	<mark>13.7%</mark>
Total–5 Yr	121,503	-20,507	71,738	172,734	62.6%	
Absolute Retu	ırn Objective*:				8.0	<mark>% → 7.5%</mark>

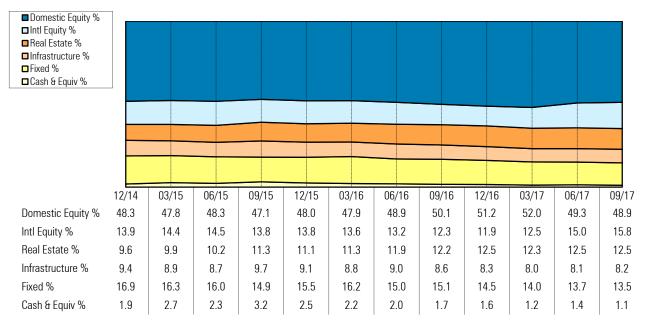
* Effective 10/1/17 the Board implemented a policy to reduce the absolute return objective each year until 7.5% is reached.



IV. ALLOCATION OF ASSETS



*Median Equity Public Plan in Large Cap Equity Securities Line also includes Small/Mid Cap Equities



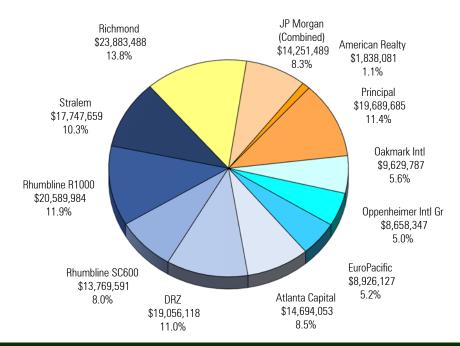
Historical Asset Allocation



Manager	Dom. Equity	Intl Equity	Real Estate	Infrastructure	Fixed Inc	Cash
DePrince, Race, and Zollo	97.8%	0.0%	0.0%	0.0%	0.0%	2.2%
Rhumbline R1000	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Stralem Large Cap	96.1%	0.0%	0.0%	0.0%	0.0%	3.9%
Rhumbline S&P SC 600	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Atlanta Capital	97.8%	0.0%	0.0%	0.0%	0.0%	2.2%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Openheimer Intl Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
American Realty	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
JP Morgan Infrastructure	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
JP Morgan Maritime	0.0%	0.0%	0.0%	98.6%	0.0%	1.4%
Richmond Capital	0.0%	0.0%	0.0%	0.0%	97.8%	2.2%
Total Fund	48.9 %	15.8%	12.5%	8.2 %	13.5%	1.1%



V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending September 30, 2017



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	Ending Value	% Alloc
DePrince, Race, and Zollo	\$19,232,403	11.4%	\$0	(\$1,000,000)	\$823,715	\$19,056,118	11.0%
Rhumbline R1000	\$20,671,345	12.2%	\$0	(\$1,001,346)	\$919,985	\$20,589,984	11.9%
Stralem Large Cap	\$18,230,718	10.8%	\$0	(\$1,000,000)	\$516,941	\$17,747,659	10.3%
Total Large Cap Equity	\$58,134,466	34.3%	\$0	(\$3,001,346)	\$2,260,641	\$57,393,761	33.2%
Rhumbline S&P SC600	\$12,996,082	7.7%	\$0	(\$1,585)	\$775,094	\$13,769,591	8.0%
Atlanta Capital	\$14,132,932	8.3%	\$0	\$0	\$561,121	\$14,694,053	8.5%
Total SMID Cap Equity	\$27,129,014	16.0%	\$0	(\$1,585)	\$1,336,215	\$28,463,644	16.5%
EuroPacific Growth Fund	\$8,353,362	4.9%	\$0	\$0	\$572,765	\$8,926,127	5.2%
Oakmark International	\$8,825,468	5.2%	\$0	\$0	\$804,319	\$9,629,787	5.6%
Oppenheimer Intl Growth	\$8,187,186	4.8%	\$0	\$0	\$471,161	\$8,658,347	5.0%
Total Intl Equity	\$25,366,016	15.0%	\$0	\$0	\$1,848,245	\$27,214,261	15.8%
Principal U.S. Property	\$19,290,627	11.4%	\$0	\$0	\$399,058	\$19,689,685	11.4%
American Realty	\$1,799,877	1.1%	\$0	(\$7,282)	\$45,486	\$1,838,081	1.1%
Total Real Estate	\$21,090,504	12.5%	\$0	(\$7,282)	\$444,544	\$21,527,766	12.5%
JP Morgan Infrastructure	\$10,983,003	6.5%	\$0	(\$232,933)	\$438,748	\$11,188,818	6.5%
JP Morgan Maritime	\$2,895,850	1.7%	\$41,649	(\$14,315)	\$139,487	\$3,062,671	1.8%
Total IIF/Maritime	\$13,878,853	8.2%	\$41,649	(\$247,248)	\$578,235	\$14,251,489	8.3%
Richmond Capital Fixed	\$23,687,444	14.0%	\$0	\$0	\$196,044	\$23,883,488	13.8%
Total Fixed Income	\$23,687,444	14.0%	\$0	\$0	\$196,044	\$23,883,488	13.8%
Total Fund	\$169,286,297	100%	\$41,649	(\$3,257,461)	\$6,663,924	\$172,734,409	100%
Receipts & Disbursements	\$3,902,994		\$3,887,841	(\$3,567,872)	\$4,604	\$4,227,567	
Total Fund + R&D Acct.	\$173,189,291		\$3,929,490	(\$6,825,333)	\$6,668,528	\$176,961,976	

For this report, all performance and asset allocation information for the Total Fund does not include the Receipts & Disbursements Account.



VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Total Fund - Gross of Fees	4.0%	13.7%	7.9%	10.2%
Total Fund - Net of Fees	3.9%	13.3%	7.5%	9.8%
Target Index	3.5%	12.7%	7.9%	9.6%
Wilshire Public Fund Ranking	5	21	14	5
Total Domestic Equities	4.4%	17.6%	10.9%	14.4%
80% Russell 1000/ 20% Russell 2000	4.7%	19.0%	11.0%	14.2%
vs. Equity Returns of Public Funds	70	86	29	28
Total International Equities	7.3%	23.7%	8.1%	10.5%
MSCI EAFE Index (Net)	5.4%	19.1%	5.0%	8.4%
vs. Intl Equity Returns of Public Funds	30	36	37	25
Total Real Estate	2.1%	9.1%	11.2%	11.5%
NCREIF ODCE Fund Index	1.9%	7.7%	10.8%	11.6%
NCREIF Property Index	1.7%	6.9%	9.8%	10.3%
vs. Real Estate Returns of Total Funds	19	8	19	18
Total Infrastructure/Maritime	4.2%	6.8%	-2.1%	3.1%
CPI + 3.0%	1.5%	5.2%	4.2%	4.3%
Total Fixed Income	0.8%	0.9%	2.4%	1.8%
BBgBarc Intermediate Aggregate	0.7%	0.2%	2.2%	1.7%
vs. Fixed Inc Returns of Public Funds	76	73	73	91

Current Target Index: 35% Russell 1000 /15% Russell 2500/15% BBgBarc US Intermediate Aggregate/15% MSCI EAFE (Net)/10% NCREIF/10% CPI+3%.

1/1/2014-3/31/2017: 35% Russell 1000 /15% Russell 2500/20% BBgBarc US Intermediate Aggregate/10% MSCI EAFE (Net)/10% NCREIF/10% CPI+3%.
7/1/13 - 12/31/13: 30% Russell 1000 /10% Russell 2500/25% BBgBarc US Aggregate/15% MSCI EAFE (Net)/10% NCREIF/10% CPI+3%.
1/1/12 - 6/30/13: 30% Russell 1000 /10% Russell 2000/20% BBgBarc US Aggregate/15% MSCI EAFE (Net)/10% NCREIF/15% CPI+4%.
10/1/07 - 12/31/11: 40% Russell 1000 /10% Russell 2000/30% BBgBarc US Aggregate/10% MSCI EAFE (Net)/10% NCREIF.

Prior to October 2007:40% Russell 1000/10% Russell 2000/30% ML Govt/Corp Master/10% MSCI EAFE (Net)/10% NCREIF.



VII. EQUITY MANAGER COMPARISON

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
DePrince, Race, and Zollo	4.4%	19.7%	10.0%	14.7%
Russell 1000 Value	3.1%	15.1%	8.5%	13.2%
vs. Large Value Equity Portfolios	37	28	29	40
Rhumbline Russell 1000	4.5%	18.5%	10.6%	14.2%
Russell 1000	4.5%	18.5%	10.6%	14.3%
vs. Large Neutral Equity Portfolios	53	73	64	65
Stralem Large Cap	2.8 %	14.0%	9.1%	11.8%
Russell 1000 Growth	5.9%	21.9%	12.7%	15.3%
vs. Large Growth Equity Portfolios	92	97	87	94
Rhumbline S&P Small Cap 600*	6.0%	n/a	n/a	n/a
S&P Small Cap 600	6.0%	n/a	n/a	n/a
vs. Small Cap Equity Portfolios	30	n/a	n/a	n/a
Atlanta Capital	4.0%	19.1%	15.7%	17.1%
Russell 2500	4.7%	17.8%	10.6%	13.9%
vs. SMID Equity Portfolios	54	43	10	5

*Rhumbline S&P Small Cap 600 inception: January 12, 2017.



	_	Portfolio	80% R1000/2	0% R2000
Total Number O	f Securities	140	2	,974
Equity Market V	alue	111,636,279		
Average Capital		68,866,450	125,410	,774
Median Capitaliz				
Equity Segment	Yield	1.6		1.8
Equity Segment	P/E - Average	20.2		31.4
Equity Segment	P/E - Median			
Equity Segment	Beta	0.8		1.0
Price/Book Ratio)	2.3		2.6
Debt/Equity Rati	io	49.6		64.4
Five Year Earnin	gs Growth	3.1		5.5
Five Year Divide	nd Growth	5.3		6.8
Ten Largest Holdings	Market Value	% of Po	rtfolio (Quarterly Return
Chevron Corp	1,043,400	2.	1%	13.8%
Exxon Mobil Corp	969,823		0%	2.5%
Merck & Co Inc New	948,925	1.	9%	0.6%
At&T Inc	900,127	1.	8%	5.2%
Pfizer Inc	787,542	1.	6%	7.3%
Philip Morris Intl I	691,592	1.	4%	-4.6%
Teleflex Inc	685,259	1.	4%	16.7%
Abbott Labs	660,917	1.	3%	10.4%
Ansys Inc	613,159	1.	2%	0.9%
Fedex Corp	609,066	1.	2%	4.0%
Ten Best Performers	Quarterly Return	Ten Worst F	'erformers	Quarterly Return
Abbvie Inc	23.6%	Acuity Brands		-15.7%
Hunt J B Trans Svcs	21.9%	Cardinal Heal ⁻	th Inc	-13.5%
Servicemaster Global	19.2%	Manhattan As		-13.5%
Ryder Sys Inc	18.2%	Smucker J M	Со	-10.8%
General Motors Corp.	16.8%	Schein Henry		-10.4%
Teleflex Inc	16.7%	General Elec		-9.6%
KLA Instrs Corp	16.6%	Kraft Heinz Co		-8.8%
Landstar Sys Inc	16.6%	Dentsply Siro		-7.6%
Royal Dutch Shell Pl	15.5%	Starbucks Co	rp	-7.5%
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*Does not include Rhumbline R1000/Rhumbline S&P SC600 as they are commingled accounts.

14.6%

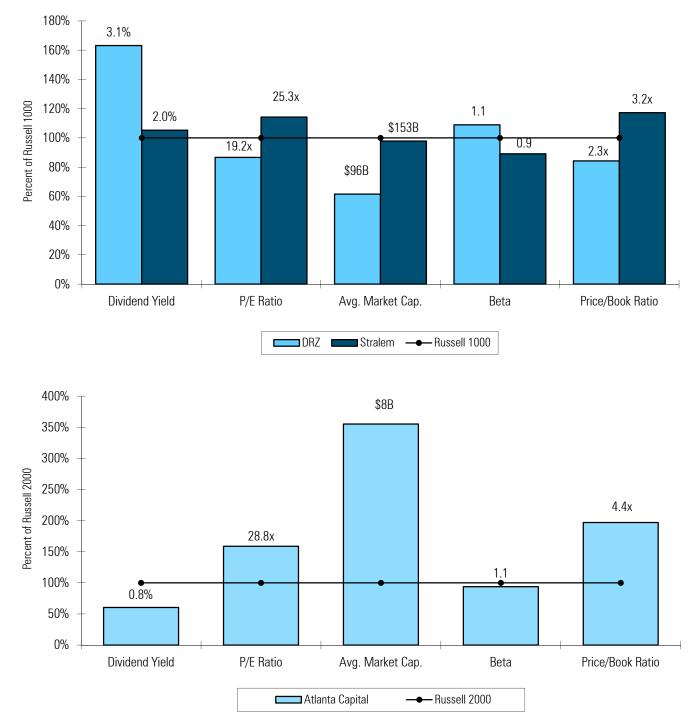


-6.5%

Disney Walt Prodtns

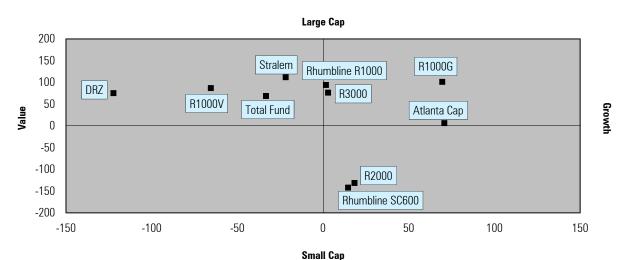
Affiliated Managers

Equity Portfolio Characteristics





Equity Style Map (Current Quarter)



		-			
	Growth-Value	Size		Growth-Value	Size
Atlanta Capital	70.7	6.3	Total Fund	-33.3	68.
DePrince Race Zollo	-122.3	75.4	Russell 2000	18.3	-131.
Rhumbline S&P SC600	14.6	-141.9	Russell 3000	2.9	76.
Rhumbline R1000	1.6	94.1	Russell 1000 Growth	69.5	101.
Stralem Large Cap	-21.8	112.0	Russell 1000 Value	-65.5	86.

VIII. INTERNATIONAL EQUITY PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth	6.9%	20.6%	7.5%	9.5%
MSCI EAFE (Net)	5.4%	19.1%	5.0%	8.4%
vs. International Equity Mutual Funds	42	42	22	21
Oakmark International	9.1%	34.7%	9.3 %	12.8%
MSCI EAFE (Net)	5.4%	19.1%	5.0%	8.4%
vs. International Equity Mutual Funds	14	1	11	5
Oppenheimer International Growth	5.8%	15.8%	7.0%	9.0%
MSCI EAFE (Net)	5.4%	19.1%	5.0%	8.4%
vs. International Equity Mutual Funds	60	80	26	26



Americ Growth					Morningstar Analyst Rating™ Overall Morningstar Rating™ Standard ♥ Gold ★★★★ MSCI ACW 10-02-2017 325 US Fund Foreign Large Growth USA NR U									WI Ex	Category MSCI AC ^V USA Grov	WI Ex US Fund	gstar Cat I Foreign Larg		
Performance 09	9-30-2017																USD	Investment Style	
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %	93	84	87	93	92	91	90	92	86	89	93	91	Equity Stocks %	
2015	5.97	1.12	-9.81	2.97	-0.48			1	1	1	1	1		•		1	100 80k	k	
2016	-2.32	-0.32	8.23	-4.15	1.01		÷										60k		
2017	9.37	7.69	6.86		25.85												40k	 American Fun Growth R6 	ds Europacific
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept		-											20,388	
Load-adj Mthly	20.63	7.56	9.51	_	10.48							÷					20k	 Category Aver 17,534 	age
Std 09-30-2017 Total Return	20.63 20.63	7.56	9.51 9.51	 3.60	10.48 10.48	00 ⁰⁰ 000000	**********	and a second	_	-	ALLESS A							- Standard Inde	х
+/- Std Index	1.02	2.86	2.53	2.33				- N	Υ.								TUK	16,882	
+/- Cat Index	2.96	1.13	1.64	1.71	_														
% Rank Cat	22	31	27	17			l —			Í		I					4k	Performance Quarti	
																		(within category)	le
No. in Cat	396	325	280	192		2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History	
		Su	bsidized	Unsi	ubsidized	_	_	_	38.34	41.37	35.13	41.18	49.03	47.09	45.32	45.04	55.48	NAV/Price	
7-day Yield						21.87	18.96	-40.53	39.35	9.76	-13.31	19.64	20.58	-2.29	-0.48	1.01	25.85	Total Return %	
30-day SEC Yield	10-31-20	17	1.04		1.04	-4.78	2.30	5.00	-2.10	-1.39	0.40	2.81	5.29	1.57	5.18	-3.48	4.72	+/- Standard Index	
Performance Discl The Overall Mornin		n ie hooo	d on rick	adjusted	raturne	-1.74	-2.07	5.09	0.68	-4.69	0.90	2.97	5.09	0.36	0.77	0.89	1.04	+/- Category Index	
derived from a weig	•	· · · · ·						<u>-</u> .				<u>-</u>		27	66	20		% Rank Cat	
(if applicable) Morn	ningstar me	trics.				_	-	-	-	-	-	-	-	341	361	363	408	No. of Funds in Cat	
The performance da does not guarantee						Portfol	lio Anal	ysis 09-3	0-2017										
principal value of a							location	%		Net %	Long %	Short %		e Chg		Holdings :	Otaalia 10 Tat	al Fixed Income	Net Asse
shares, when sold o	or redeeme	d, may be	worth m	nore or les	ss than	Cash	al ca			2.54	2.54	0.00	06-2		Amount	36% Turno		al Fixed-Income,	
their original cost. Current performanc	ro mav ho li	war or hi	inhor tha	n roturn c	lata	US Stoo Non-US	CKS Stocks			1.36 90.37	1.36 90.37	0.00 0.00	<u></u>		2 mil	Samsun	g Electronic	s Co Ltd	3.0
quoted herein. For µ						Bonds				1.13	1.13	0.00	~					ing Ltd ADR	2.7
month-end, please		1-4225 or	r visit			Other/N	lot Clsfd			4.59	4.59	0.00) J				merican To	bacco PLC	2.3
www.americanfunc Fees and Expo						Total			1	00.00	100.00	0.00				AIA Gro		tor Manufacturing	2.2 2.1
Sales Charges	611262					Equity St	tyle	Port	folio Stat	istics	Port	Rel Re							
Front-End Load	1%				NA	Value Ble	end Growth	P/F	Ratio TTI	м		idex Ca .22 0.94				HDFC Ba		d	1.9
Deferred Load ⁽					NA			ω.	Ratio TTI			.03 0.68					Holdings Lt k Group Cor		1.9 1.8
								α. ·	Ratio TTI			.33 0.8	(+)			Airbus S		þ	1.8
Fund Expenses Management Fee	oo 9/				0.42			∬ Geo ∭ \$mil	Avg Mkt	t Cap 4	47884 1	.37 1.30	Θ		7 mil	Nintend	o Co Ltd		1.7
12b1 Expense %					NA								- Θ	20)4 mil	Reliance	Industries	Ltd	1.6
Gross Expense					0.50	Fixed-In	come Sty		F. 6 M 4				- 0				olding NV		1.6
Risk and Return						Ltd Mo	od Ext		Eff Matu Eff Dura			_	Θ	į	55 mil	Sony Co	rp		1.4
		3	Yr	5 Yr	10 Yr				Wtd Cou			_	- 登			UniCred			1.3
	• TM	325 fun			92 funds			🕈 Avg	Wtd Pric	e			-	-	76 mil	Prudenti	al PLC		1.2
Morningstar Rati	0		*	4★	4☆ 4⊮a			Low					Sec	tor Weigl	ntings			Stocks %	Rel Std Inde
Morningstar Risk Morningstar Retu		-Α- +Α+	-	-Avg +Avg	-Avg +Avg								- 	Cyclica	al			38.5	0.8
			-			Credit Qu AAA	uality Bre	aKdown	_			Bond %		Basic N				6.2	0.7
Standard Daviet:	ion		Yr no 1	5 Yr	10 Yr 17 55	AAA						_	_	Consun	'			12.1	1.0
Standard Deviati Mean	IUII	11.(7.!		10.56 9.51	17.55 3.60	А								Financi		ces		18.8	0.8
Sharpe Ratio		0.6		0.90	0.27	BBB								Real Es				1.4	0.4
		0.0				BB						_	· ·	Sensiti		. ·		43.1	1.2
MPT Statistics		Standar		Best ASCI ACW	Fit Index	B									inicatio	n Service	S	4.7	1.0
					NR USD	Below E NR	5					_		Energy Industri	ale			5.8 10.3	0.8 0.9
Alpha			3.29		1.67								- 🔲	Techno				22.3	0.9
Beta R-Squared			0.86 89.74		0.89	-	l Exposur	e	S	tocks %	R	el Std Inde	x	Defens				18.4	0.9
n-Squared 12-Month Yield			03.74		92.37	America				7.8		0.73	j 🛌	Consun		ensive		9.5	0.9
	ins Frn				1.60% 32.73%	Greater Greater				41.3 50.9		0.87 1.22		Healtho				5.9	0.7
	шо слр				JL. I J /0	ureater	ASId			00.9		1.Zz		Utilities				3.1	0.9
Potential Cap Ga						Daga C.	urrency:		US	SD			Pure	chase Co	onstrain	ts:	А		
Potential Cap Ga Operations	Ar	nerican l	Funds			Dase Cl	inchey.												
Potential Cap Ga Operations Family: Manager:		nerican l ultiple	Funds			Ticker:	inency.		RE	RGX			Ince	ept:			05	-01-2009	
Potential Cap Ga Operations Family:	M 25					Ticker: Minimu	im Initial		se: \$2	50			Тур				M		

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12



Oakmark International Investor (USD)

Performance 09-30-2017

7 1 1/2 11		S	ubsidized	Uns	ubsidized
No. in Cat	736	598	533	344	
% Rank Cat	1	2	1	1	
+/- Std Index +/- Cat Index	15.27 15.27	4.70 4.70	5.89 5.89	4.91 4.91	_
					10.40
Std 09-30-2017 Total Return	34.88 34.88	9.40	12.87 12.87	6.18 6.18	10.40 10.40
Load-adj Mthly	34.88	9.40	12.87	6.18	10.40
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept
2017	9.43	6.16	9.10	_	26.74
2016	-2.95	-7.77	13.28	6.42	7.91
2015	6.51	-1.13	-13.18	5.19	-3.83
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %

7-day Yield	_	
30-day SEC Yield		

Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

Fees and Expenses			
Sales Charges Front-End Load % Deferred Load %			NA NA
Fund Expenses			
Management Fees %			0.84
12b1 Expense %			NA
Gross Expense Ratio %			1.05
Risk and Return Profile			
	3 Yr 598 funds	5 Yr 533 funds	10 Yr 344 funds
Morningstar Rating [™]	550 Iulius	555 runus	5 +
Morningstar Risk	High	High	High
Morningstar Return	High	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	15.44	14.32	20.22
Mean	9.40	12.87	6.18
Sharpe Ratio	0.64	0.90	0.38
MPT Statistics	Standard Ir		est Fit Index EAFE Value NR USD
Alpha	4	.12	5.41
Beta	1	.15	1.12
R-Squared	82	.56	91.00
12-Month Yield			
Potential Cap Gains Exp			18.78%

													Page 2 of 12
	Morning Cold 01-12-20	Í	alyst Ra	- 5	Iverall N ★★★★ 98 US Fi Ilend	t I		- 1	Standard MSCI AC\ USA NR L	NI Ex	Category MSCI ACV USA NR U	VI Ex	Morningstar Cat US Fund Foreign Large Blend
98	98	98	96	95	96	95	95	97	97	96	93	Investme Equity Stocks %	
			<u> </u>	~~~		<u>~</u>		,	2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -		80k 60k 40k 20k	Growth of Oak Inve 24,8 Cate 15,6	egory Average 541 ndard Index
											4k	Performa (within ca	n ce Quartile tegory)
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	History	
25.45	20.95	10.85	16.84	19.41	16.55	20.93	26.32	23.34	21.36	22.70	28.77	NAV/Pric	e
30.60	-0.51	-41.06	56.30	16.22	-14.07	29.22	29.34	-5.41	-3.83	7.91	26.74	Total Ret	urn %
3.95	-17.16	4.46	14.86	5.07	-0.36	12.39	14.06	-1.54	1.84	3.42	5.61	+/- Stand	lard Index
3.95	-17.16	4.46	14.86	5.07	-0.36	12.39	14.06	-1.54		3.42	5.61		jory Index
	<u>-</u>			<u></u>	<u></u>	2	3	52		3		% Rank (
—	-	-	—	-	—	786	791	750	788	762	765	No. of Fu	nds in Cat

Portfolio Analysis	s 09-30-2017				
Asset Allocation %	Net %	Long	%	Short %	
Cash	3.01	3.0	1	0.00	
US Stocks	5.19	5.1	9	0.00	
Non-US Stocks	87.98	87.9	8	0.00	
Bonds	0.00	0.0	6	0.00	
Other/Not Clsfd	3.75	3.75 0.0			
Total	99.94	100.0	0	0.00	
Equity Style	Portfolio Statistics	Port Ava	Rel Index		
Value Blend Growth	P/E Ratio TTM	16.Ŭ	0.95	0.88	
Large	P/C Ratio TTM	7.5	0.87	0.77	
Mic	P/B Ratio TTM	1.7	0.97	0.91	
Small	Geo Avg Mkt Cap \$mil	38011	1.09	0.90	

Fixed-Income Style

Ltd

Mod	Ext		Avg Eff Maturity
		High	Avg Eff Duration
		-	Avg Wtd Coupon
		Med	Avg Wtd Price
		Low	

99.96

Incept:

Type:

Total Assets:

Credit Quality Breakdown —		Bond %
AAA		—
AA		—
A		—
BBB		
BB		—
В		_
Below B		
NR		—
Regional Exposure	Stocks %	Rel Std Index
Americas	7.1	0.66
Greater Europe	79.0	1.66
Greater Asia	13.9	0.33

Share	0	Holdings :	Net Assets
since 06-201	Amount 7	59 Total Stocks , 1 Total Fixed-Income, 44% Turnover Ratio	%
\oplus	2,105 mil	Lloyds Banking Group PLC	4.80
\oplus	24 mil	Daimler AG	4.73
\oplus	115 mil	Credit Suisse Group AG	4.56
\oplus	16 mil	Bayerische Motoren Werke AG	4.02
Θ	339 mil	Glencore PLC	3.91
\oplus	19 mil	BNP Paribas	3.84
\oplus	55 mil	Hennes & Mauritz AB B	3.57
Θ	6 mil	Allianz SE	3.54
\oplus	23 mil	Toyota Motor Corp	3.44
\oplus	97 mil	CNH Industrial NV	2.93
Θ	328 mil	Intesa Sanpaolo	2.91
\oplus	4 mil	Continental AG	2.49
\oplus	49 mil	WPP PLC	2.26
\oplus	13 mil	Publicis Groupe SA	2.22
\oplus	14 mil	LafargeHolcim Ltd	2.07

Sector Weightings	Stocks %	Rel Std Index
∿ Cyclical	72.2	1.57
🚓 Basic Materials	8.2	0.99
Consumer Cyclical	31.7	2.83
Financial Services	32.2	1.40
▲ Real Estate	0.0	0.00
🕶 Sensitive	22.3	0.66
Communication Services	1.8	0.39
Energy	0.0	0.00
Industrials	17.0	1.54
Technology	3.6	0.31
→ Defensive	5.5	0.27
E Consumer Defensive	4.2	0.43
 Healthcare 	1.3	0.18
Utilities	0.0	0.00

Operations	
Family:	Oakmark
Manager:	Multiple
Tenure:	25.2 Years
Objective:	Foreign Stock
Base Currency:	USD

Ticker:	OAKIX
Minimum Initial Purchase:	\$1,000
Min Auto Investment Plan:	\$500
Minimum IRA Purchase:	\$1,000
Purchase Constraints:	—

09-30-1992 MF \$41,255.18 mil

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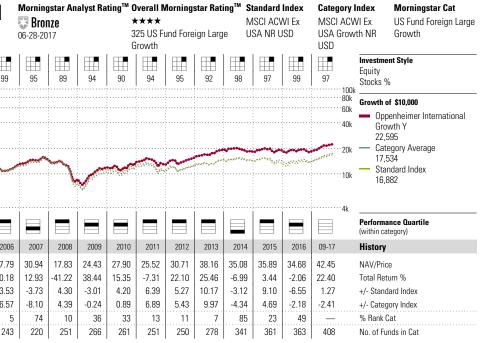
Oppenheimer International Growth V (IISD)

Growth	Y (USL	J)				06-28-20)17	
Performance 09-	30-2017								
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %	99	95	89	94
2015	4.10	2.63	-8.14	5.39	3.44				
2016	1.06	-3.50	6.11	-5.35	-2.06				
2017	7.70	7.47	5.75		22.40				
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept	- t			
Load-adj Mthly	15.85	7.06	9.05	4.08	7.47				
Std 09-30-2017	15.85	_	9.05				and the second second	Sec. Spa	
Total Return	15.85	7.06	9.05	4.08	7.47			<u> </u>	1
+/- Std Index	-3.76	2.35	2.08						<u> </u>
+/- Cat Index	-1.83	0.63	1.18	2.19	·	·			 1
% Rank Cat	73	43	40	6					
No. in Cat	396	325	280	192		2006	2007	2008	2009
		Si	ubsidized	Lin	subsidized				
7-day Yield		31	103101260	UII	5005101260	27.79 30.18	30.94 12.93	17.83	24.43 38.44
30-day SEC Yield			_			- 30.18	-3.73	4.30	-3.01
Performance Disclo	ncuro					. 5.55 6.57	-8.10	4.30	-0.24
The Overall Morning		ng is base	d on risk	-adjusted	l returns,	5	-0.10	4.33	-0.24
derived from a weig	hted aver	age of the	e three-,	five-, and	l 10-year	243	220	251	266
(if applicable) Morni	•					243	220	201	200
The performance da does not guarantee						Portfol	io Anal	ysis 09-3	0-2017
orincipal value of an						Asset Al	location	%	
shares, when sold o						Cash			
their original cost.						US Stor			
Current performance						Non-US	Stocks		
quoted herein. For p month-end, please c				the most	recent	Bonds Othor/N	lot Clsfd	1	
www.oppenheimerf			1 11311						
Fees and Expe	nses					Total			1
- Sales Charges						Equity S	-	Port	folio Sta
Front-End Load	%				NA	Value Ble		_ P/E	Ratio TT
Deferred Load %	6				NA				Ratio TT
						.		<u>α</u>	Ratio TT
Fund Expenses Management Fee	c 0/				0.65			∬ Geo ∭ \$mil	Avg Mk
12b1 Expense %	5 /0				0.03 NA				
Gross Expense	Ratio %				0.89	Eivad In	come Sty		
Risk and Return						Ltd M		٨٠٠٠	Eff Mat Eff Dura
mak und noturn	TIONIC		3 Yr	5 Yr	10 Yr			9. °	Wtd Co
		325 fu			192 funds			- ×	Wtd Pri
Morningstar Ratir	ng™	3	8★	3★	5★			Low	
Morningstar Risk		А	vg	+Avg	-Avg			2	
Morningstar Retu	rn	А	vg	Avg	High	Credit Q	uality Bre	eakdown	_
		3	8 Yr	5 Yr	10 Yr				
Standard Deviatio	n	11.	80	11.48	17.92	AA			
Mean			06	9.05	4.08	A			
Sharpe Ratio		0.	61	0.79	0.29	BBB			
						BB B			
MPT Statistics		Standa	rd Index	Reg	st Fit Index	D			

MPT Statistics	Standard Index	Best Fit Index
		MSCI EAFE Growth
		NR USD
Alpha	2.75	0.91
Beta	0.89	0.94
R-Squared	84.70	92.75
12-Month Yield		_
Potential Cap Gains Exp		23.43%

Operations	
Family:	OppenheimerFunds
Manager:	Multiple
Tenure:	21.7 Years
Objective:	Foreign Stock

Base Currency:	USD
Ticker:	OIGYX
Minimum Initial Purchase:	\$0
Purchase Constraints:	А



-					
Asset Allocation %	Net %	Long 9	% S	Short %	Share Ch
Cash	0.00	0.0	0	0.00	since
US Stocks	2.61	2.6	1	0.00	08-2017
Non-US Stocks	95.20	95.2	0	0.00	
Bonds	0.00	0.0	0	0.00	
Other/Not Clsfd	2.19	2.1	9	0.00	
Total	100.00	100.0	0	0.00	
Equity Style	Portfolio Statistics	Port Ava	Rel Index	Rel Cat	
Value Blend Growth	P/E Ratio TTM	23.2	1.38	1.07	
Large	P/C Ratio TTM	13.9	1.62	1.07	
Mic	P/B Ratio TTM	3.4	2.00	1.21	
Small	Geo Avg Mkt Cap \$mil	21298	0.61	0.58	
	Q				

nco	me St	yle	
Mod	Ext		Avg Eff Maturity
		High	Avg Eff Duration
		9	Avg Wtd Coupon
		Med	Avg Wtd Price

	_
	—
	—
tocks %	Rel Std Index
7.6	0.71
74.8	1.57
17.7	0.42
	7.6 74.8

1	1 1		
Chg Share Amount	Holdings : 89 Total Stocks , O Total Fixed-	Income,	Net Assets %
7	9% Turnover Ratio		
26 mil	Infineon Technologies A	3	2.45
5 mil	SAP SE		2.12
7 mil	Valeo SA		1.89
10 mil	Nippon Telegraph & Tele	phone Corp	1.82
882,842	Keyence Corp		1.79
2 mil	Lonza Group Ltd		1.76
2 mil	Continental AG		1.76
4 mil	Temenos Group AG		1.66
5 mil	Reckitt Benckiser Group I	PLC	1.64
7 mil			1.63
3 mil	Atos SE		1.61
3 mil	Nidec Corp		1.59
6 mil	Carnival Corp		1.56
8 mil	Aalberts Industries NV		1.51
9 mil	Atlas Copco AB A		1.46
Weightings	S	tocks %	Rel Std Index
yclical		33.5	0.73
asic Materia	lls	5.7	0.68
onsumer Cy	clical	23.3	2.08
inancial Son	vices	4.6	0.20

Sector Weightings	Stocks %	Rel Std Index
∿ Cyclical	33.5	0.73
🚓 Basic Materials	5.7	0.68
Consumer Cyclica	al 23.3	2.08
🚅 Financial Service	s 4.6	0.20
♠ Real Estate	0.0	0.00
ѵ Sensitive	39.7	1.18
Communication S	ervices 5.2	1.17
Energy	0.0	0.00
Industrials	14.0	1.27
Technology	20.5	1.78
→ Defensive	26.8	1.31
🔚 Consumer Defens	sive 15.4	1.58
 Healthcare 	11.3	1.50
Utilities	0.0	0.00
Incept:	09-07-2005	

MF

\$26,809.62 mil

Type:

Total Assets:

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IX. <u>REAL ASSETS PERFORMANCE COMPARISONS</u>

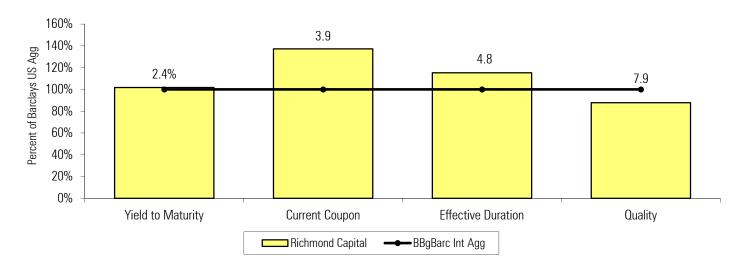
Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Principal U.S. Property (Core)	2.1 %	8.7%	11.0%	11.3%
NCREIF ODCE Fund Index	1.7%	7.7%	10.8%	11.6%
NCREIF Property Index	1.7%	6.9%	9.8%	10.3%
vs. Real Estate Portfolios	36	26	34	39
American Realty (Value Add)	2.5%	12.7%	n/a	n/a
NCREIF Property Index	1.7%	6.9%	n/a	n/a
vs. Real Estate Portfolios	28	13	n/a	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
JP Morgan Infrastructure	3.9%	7.0%	2.8 %	5.9%
CPI + 3.0%	1.5%	5.2%	4.2%	4.3%
JP Morgan Maritime	n/a	n/a	n/a	n/a
CPI + 3.0%	1.5%	5.2%	4.2%	4.3%

JPM Maritime has \$5MM commitment. SEAS will begin reporting performance once the commitment is fully drawn and/or JPM begins to provide performance data on the fund.

X. FIXED INCOME/ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Richmond Capital	0.8%	0.9%	2.7%	1.9%
BBgBarc Intermediate Aggregate vs. Intermediate Fixed Income Portfolios	0.7% 53	0.2% 27	2.2% 49	1.5% 68



Fixed Income Portfolio Characteristics



XI. POLICY COMPLIANCE - For Discussion Only

A. Investment Guidelines: Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	\checkmark	\checkmark	\checkmark
Rank Above 50 th Percentile in Public Fund Universe	\checkmark	\checkmark	\checkmark
Standard Deviation Relative to Target Index	N/A	>	>

Guideline	Total Fund
Equity securities limited to less than 70% of Total Fund market value	64.7%
Investment in foreign company stock limited to 25% of value of Total Fund	15.8%
Investment in real estate limited to 15% of value of Total Fund	12.5%
Equity securities with Market Cap of less than \$5 billion limited to 25% of market value of Total Fund	\checkmark
Fixed Income portfolio average credit quality of "A" or better	\checkmark
Fixed Income portfolio duration should be $<$ 135% of the market index duration	\checkmark
< 5% of fixed income portfolio (at cost) shall be invested in single corp. issuer	\checkmark



B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
DePrince, Race, and Zollo	\checkmark	\checkmark	\checkmark	>
Rhumbline R1000	n/a	n/a	n/a	n/a
Stralem Large Cap	×	×	×	<
Rhumbline S&P SC600	n/a	n/a	n/a	n/a
Atlanta Capital	\checkmark	\checkmark	\checkmark	<
EuroPacific Growth	\checkmark	\checkmark	\checkmark	<
Oakmark International	\checkmark	\checkmark	\checkmark	>
Oppenheimer International Growth	\checkmark	\checkmark	\checkmark	>
Principal U.S. Property	\checkmark	\checkmark	\checkmark	>
American Realty	n/a	n/a	n/a	n/a
JP Morgan Infrastructure	×	\checkmark	\checkmark	>
Richmond Capital	\checkmark	\checkmark	\checkmark	=

Manager	Rank Above 50 th Percentile 3-Year	Rank Above 50 th Percentile 4-Year	Rank Above 50 th Percentile 5-Year
DePrince, Race, and Zollo	\checkmark	×	\checkmark
Rhumbline R1000	n/a	n/a	n/a
Stralem Large Cap	×	×	×
Rhumbline S&P SC600	n/a	n/a	n/a
Atlanta Capital	\checkmark	\checkmark	\checkmark
EuroPacific Growth	\checkmark	\checkmark	\checkmark
Oakmark International	\checkmark	\checkmark	\checkmark
Oppenheimer International Growth	\checkmark	\checkmark	\checkmark
Principal U.S. Property	\checkmark	\checkmark	\checkmark
American Realty	n/a	n/a	n/a
JP Morgan Infrastructure	n/a	n/a	n/a
Richmond Capital	\checkmark	×	×



SOUTHEASTERN ADVISORY SERVICES, INC. Registered Investment Advisor

C. **Manager Status**

Manager	Status	Effective Date
DePrince, Race, and Zollo	Under Review	2017
Rhumbline R1000	Good Standing	
Stralem Large Cap	Good Standing	
Rhumbline S&P SC600	Good Standing	
Atlanta Capital	Good Standing	
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
Oppenheimer International Growth	Good Standing	
Principal U.S. Property	Good Standing	
American Realty	Good Standing	
JP Morgan Infrastructure	Good Standing	
JP Morgan Maritime	Good Standing	
Richmond Capital	Good Standing	

XII. COMMISSION RECAPTURE SUMMARY

Period	Commissions Paid	Commissions Received through Recapture/Rebates
402016	\$3,642	\$0
102017	\$4,132	\$0
202017	\$2,070	\$0
302017	\$1,372	\$0
Fiscal YTD 2017	\$11,216	\$0

Source for commissions paid: Salem Trust custodial statements



XIII. HISTORICAL EARNINGS ANALYSIS (Net of Fees)

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return
2003	\$10,395,140	13.7%
2004	\$8,485,935	9.3%
2005	\$9,033,405	9.8%
2006	\$9,300,446	9.3%
2007	\$17,706,111	16.1%
2008	(\$19,925,235)	-16.0%
2009	(\$6,068,122)	-5.1%
2010	\$7,144,888	6.9%
2011	\$1,993,958	2.0%
2012	\$17,665,210	16.9%
2013	\$20,794,211	16.5%
2014	\$14,902,092	10.4%
2015	\$247,512	-0.1%
2016	\$14,538,548	9.7%
2017 FYTD	\$21,232,926	13.3%
Since Inception	\$127,447,028	7.3%*

*Annualized, net of management fees for all time periods following 2006. For years 2003 - 2006 the former consultant did not track manager fees; numbers in table above will not match returns on page 3 that are reported "Gross" of management fees.

XIV. <u>Notes</u>

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market value data for periods prior to December 31, 2006.
- 2) Performance data for The Plan is based on market value and transaction information provided in the Salem Trust accounting statements. The statements currently provided by Salem Trust are trade date statements.
- 3) Salem Trust reports the JP Morgan Infrastructure fund values via a "shadow entry" which causes this valuation to generally trail by one quarter. Because Salem Trust is the official record-keeper, SEAS uses only these statements for all performance reporting.
- 4) The inception date of the American Strategic Value Realty Fund is January, 2015.
- 5) The inception date of the Rhumbline S&P Small Cap 600 is January 12, 2017.

