# CITY OF POMPANO BEACH GENERAL EMPLOYEES' RETIREMENT SYSTEM

#### **INVESTMENT PERFORMANCE ANALYSIS**

### FIRST QUARTER 2018

Note: For a copy of Part II of Southeastern Advisory Services, Inc.'s most recent Form ADV please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road, NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kit@seadvisory.com. Part II of Form ADV will be mailed within seven (7) days upon receipt of the request.

Only the executive summary portion of our reporting is provided herein. If you would like an electronic copy of the back-up pages to this executive summary, send your request to <u>jeff@seadvisory.com</u>.

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#### INVESTMENT PERFORMANCE ANALYSIS

## March 31, 2018

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# **CITY OF POMPANO BEACH GENERAL EMPLOYEES' RETIREMENT SYSTEM**

Index	First Quarter	1 Year	3 Year
Standard & Poor's 500 Index	-0.8%	14.0%	10.8%
MSCI EAFE Index (Net)	-1.5%	14.8%	5.6%
NCREIF Index	1.7%	7.1%	8.7%
CSFB Hedge Index	0.5%	5.4%	1.8%
BBG Barc U.S. Aggregate	-1.5%	1.2%	1.2%
91 Day Treasury Bills	0.4%	1.1%	0.5%
Consumer Price Index	1.2%	2.4%	1.9%

Quarter Ending March 31, 2018

I. MARKET ENVIRONMENT

# After a tranquil 2017, volatility returned to the U.S. equity market in February with the worst and third worst point losses for the Wilshire 5000 Total Market Index. While the market never experienced a daily loss of 2.0% or more last year, there were five such down days during the first quarter, including a 4.0% loss in early February. Ironically, it was mostly good news on the economic front that caused much of the volatility. Strong jobs reports and wage growth had investors rethinking their inflation expectations and led to concerns that the Federal Reserve might accelerate increases in their short-term rate. Real GDP growth was strong during the fourth quarter of 2017 at 2.9% annualized. Economic activity accelerated for the year versus a year prior with growth of 2.3% for 2017. The main contributor for the quarter was personal consumption expenditures, adding 2.8%. Growth in consumer spending was the strongest it has been in three years. However, the trade deficit widened considerably, detracting from domestic growth, as imports aided in satisfying consumer demand.

- **Equities:** The S&P 500 was down -0.8% for the first quarter of 2018. This marks only the second negative quarter in nearly six years. Large capitalization stocks performed in line with small-caps as the Wilshire Large-Cap Index was down -0.8% versus a loss of -0.7% for the Wilshire US Small-Cap Index. The large-cap segment of the market outpaced small-caps, however, for the past twelve months. Growth stocks led value during the first quarter in both large and small-cap spaces and lead for the past twelve months. Most of the eleven major sectors were down during the quarter. The best performing sectors were IT (4.1%) and Consumer Discretionary (2.1%) while Telecoms (-7.3%) and Consumer Staples (-6.8%) were the main detractors from total return.
- **Fixed Income:** The U.S. Treasury yield curve rose in a parallel fashion during the quarter with most maturities up 35 basis points, on average. The bellwether 10-year Treasury yield ended the quarter at 2.7%, up 0.3% from year-end 2017. The Federal Open Market Committee decided to increase its overnight rate by 0.25% in March to a range of 1.50% to 1.75%. While their forecast for year-end rates was unchanged, they increased their expectation for next year, suggesting a quickened pace in 2019. Credit spreads widened during the quarter, most noticeably with investment grade credit. High yield spreads, which have averaged 6.0% during the past decade, are still relatively low at 3.5% at quarter-end.
- Alternatives: Total inflows into hedge funds were estimated at \$4.5 billion for 1Q18, bringing total industry assets to a new record of \$3.215 trillion. According to Hedge Fund Research Inc., investors have been reducing equity market beta in favor or eventdriven and fixed income-based alternative strategies over the past seven quarters. Commercial real estate posted stable and positive returns during 1Q18, while volatility spiked across most traditional asset classes. *HFR / NCREIF*



Wilshire Public Plan Sponsor Universe	WILSHIRE WILSHIRE
Number of Plans	252
Median Size	\$316.9 Million
Total Assets	\$2.6 Trillion
Total Plans over \$1 Billion	93
Total Plans between \$100 - \$1,000 Million	88
Total Plans between \$20 Million - \$100 Million	42
Total Plans under \$20 Million	29

#### **About Wilshire Associates**

The Wilshire Cooperative is collaboration between Wilshire Associates and more than 60 independent investment consulting firms. Wilshire provides advanced performance measurement and attribution reporting systems to participating firms while Cooperative members provide asset and performance data for their sponsor clients. These are then pooled into peer groups for comparative purposes. Today, the Wilshire Cooperative is the standard utilized by over 1600 plan sponsors with assets over \$3.9 trillion dollars.

#### **Our Universe Comparisons**

As a Wilshire affiliate, we are granted access to large and diverse peer comparisons, including total fund, portfolio-level, and stylebased universes. The Wilshire Public Fund Universe (above) includes the actual, live results of over 250 public pension systems across the country. These are real public funds who face similar investment restrictions and guidelines to your own. These peer-to-peer performance comparisons are critical to the evaluation process.

#### **Our Reporting**

Unique to Southeastern Advisory Services is our customized reporting platform. We have the ability to accurately calculate performance against virtually any benchmark, comparison or metric. These industry-leading tools include sophisticated attribution analyses and holdings-based style and characteristic analysis. Our goal is to deliver a clear, easily-understood picture of performance that fairly assesses the effectiveness of your investment policy, strategy and managers. Each performance report is fully-customized based on your input. We welcome your requests and suggestions.



#### III. PORTFOLIO GROWTH- PERIOD ENDED MARCH 31, 2018



Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Jun-13	137,386	-1,584	1,666	137,469	1.3%	
Sep-13	137,469	-2,113	7,026	142,381	5.2%	<mark>16.9%</mark>
Dec-13	142,381	-3,794	9,073	147,661	6.7%	
Mar-14	147,661	3,995	2,191	153,847	1.4%	
Jun-14	153,847	-357	4,775	158,265	3.2%	
Sep-14	158,265	-2,469	-1,137	154,659	-0.8%	<mark>10.7%</mark>
Dec-14	154,659	-2,154	3,618	156,123	2.4%	
Mar-15	156,123	8	3,540	159,671	2.3%	
Jun-15	159,671	156	522	160,349	0.4%	
Sep-15	160,349	-2,236	-7,433	150,680	-4.6%	<mark>0.3%</mark>
Dec-15	150,680	1,205	5,606	157,491	3.8%	
Mar-16	157,491	-1,789	1,696	157,399	1.3%	
Jun-16	157,399	-3,864	2,509	156,044	1.6%	
Sep-16	156,044	-2,840	4,726	157,931	3.0%	<mark>10.1%</mark>
Dec-16	157,931	-154	2,978	160,755	2.0%	
Mar-17	160,755	-101	6,594	167,247	4.1%	
Jun-17	167,247	-2,982	5,020	169,286	3.0%	
Sep-17	169,286	-3,216	6,664	172,734	4.0%	<mark>13.7%</mark>
Dec-17	172,734	-397	7,354	179,692	4.2%	
Mar-18	179,692	332	-14	180,010	0.1%	<mark>4.2%</mark>
Total–5 Yr	137,386	-24,352	66,976	180,010	54.5%	

\* Effective 10/1/17 the Board implemented a policy to reduce the absolute return objective each year until 7.5% is reached.



#### IV. ALLOCATION OF ASSETS



\*Median Equity Public Plan in Large Cap Equity Securities Line also includes Small/Mid Cap Equities



#### **Historical Asset Allocation**



Manager	Dom. Equity	Intl Equity	Real Estate	Infrastructure	<b>Fixed Inc</b>	Cash
DePrince, Race, and Zollo	99.8%	0.0%	0.0%	0.0%	0.0%	0.2%
Rhumbline R1000	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rhumbline R1000 Growth	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rhumbline S&P SC 600	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Atlanta Capital	96.6%	0.0%	0.0%	0.0%	0.0%	3.4%
EuroPacific Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Oakmark International	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Openheimer Intl Growth	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Principal U.S. Property	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
American Realty	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
JP Morgan Infrastructure	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
JP Morgan Maritime	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Richmond Capital	0.0%	0.0%	0.0%	0.0%	99.1%	0.9%
Total Fund	50.1%	15.5%	12.7%	8.2%	12.7%	0.5%



#### V. MANAGER ALLOCATION AND CASH FLOWS- Quarter ending March 31, 2018



Manager	Beginning Value	% Alloc	Cash In	Cash Out	Gain/Loss	Ending Value	% Alloc
DePrince, Race, and Zollo	\$20,320,684	11.3%	\$0	\$0	(\$731,009)	\$19,589,675	10.9%
Rhumbline R1000	\$21,941,519	12.2%	\$0	(\$1,081)	(\$153,440)	\$21,786,998	12.1%
Rhumbline R1000 Growth	\$18,323,566	10.2%	\$0	(\$729)	\$258,894	\$18,581,731	10.3%
Stralem Large Cap	\$11,776	0.0%	\$0	(\$11,776)	\$0	\$0	0.0%
Total Large Cap Equity	\$60,597,545	33.7%	\$0	(\$13,586)	(\$625,555)	\$59,958,404	33.3%
Rhumbline S&P SC600	\$14,311,958	8.0%	\$0	(\$1,556)	\$82,089	\$14,392,491	8.0%
Atlanta Capital	\$16,108,601	9.0%	\$0	\$0	\$224,364	\$16,332,965	9.1%
Total SMID Cap Equity	\$30,420,559	16.9%	\$0	(\$1,556)	\$306,453	\$30,725,456	17.1%
EuroPacific Growth Fund	\$9,303,429	5.2%	\$0	\$0	\$96,116	\$9,399,545	5.2%
Oakmark International	\$9,858,605	5.5%	\$0	\$0	(\$272,604)	\$9,586,001	5.3%
Oppenheimer Intl Growth	\$8,976,059	5.0%	\$0	\$0	\$14,405	\$8,990,464	5.0%
Total Intl Equity	\$28,138,093	15.7%	\$0	\$0	(\$162,083)	\$27,976,010	15.5%
Principal U.S. Property	\$20,047,086	11.2%	\$0	\$0	\$379,085	\$20,426,171	11.3%
American Realty	\$1,874,483	1.0%	\$564,000	(\$10,330)	\$63,763	\$2,491,916	1.4%
Total Real Estate	\$21,921,569	12.2%	\$564,000	(\$10,330)	\$442,848	\$22,918,087	12.7%
JP Morgan Infrastructure	\$11,519,719	6.4%	\$0	(\$190,614)	\$216,906	\$11,546,011	6.4%
JP Morgan Maritime	\$3,218,665	1.8%	\$0	(\$14,348)	\$45,327	\$3,249,644	1.8%
Total IIF/Maritime	\$14,738,384	8.2%	\$0	(\$204,962)	\$262,233	\$14,795,655	8.2%
Richmond Capital Fixed	\$23,875,526	13.3%	\$0	(\$1,709)	(\$237,875)	\$23,635,942	13.1%
Total Fixed Income	\$23,875,526	13.3%	\$0	(\$1,709)	(\$237,875)	\$23,635,942	13.1%
Total Fund	\$179,691,676	100%	\$564,000	(\$232,143)	(\$13,979)	\$180,009,554	100%
Receipts & Disbursements	\$10,113,522		\$902,718	(\$4,826,623)	\$21,306	\$6,210,923	
Total Fund + R&D Acct.	\$189,805,198		\$1,466,718	(\$5,058,766)	\$7,327	\$186,220,477	

For this report, all performance and asset allocation information for the Total Fund does not include the Receipts & Disbursements Account.



#### VI. TOTAL FUND PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
<b>Total Fund - Gross of Fees</b>	<b>0.1%</b>	<b>11.8%</b>	<b>7.8%</b>	<b>9.1%</b>
Total Fund - Net of Fees	<b>0.0%</b>	<b>11.4%</b>	<b>7.3%</b>	<b>8.7%</b>
Target Index	-0.3%	10.2%	7.3%	8.8%
Wilshire Public Fund Ranking	34	22	20	18
<b>Total Domestic Equities</b>	<b>-0.3%</b>	<b>13.6%</b>	<b>10.4%</b>	<b>12.6%</b>
80% Russell 1000/ 20% Russell 2000	-0.6%	13.5%	10.0%	12.9%
vs. Equity Returns of Public Funds	37	65	27	44
<b>Total International Equities</b>	<b>-0.6%</b>	<b>18.1%</b>	<b>7.5%</b>	<b>8.3%</b>
MSCI EAFE Index (Net)	-1.5%	14.8%	5.6%	6.5%
vs. Intl Equity Returns of Public Funds	57	56	59	33
<b>Total Real Estate</b>	<b>2.0%</b>	<b>8.3%</b>	<b>10.0%</b>	<b>11.3%</b>
NCREIF ODCE Fund Index	2.2%	8.1%	10.0%	11.4%
NCREIF Property Index	1.7%	7.1%	8.7%	10.0%
vs. Real Estate Returns of Total Funds	21	21	1	1
<b>Total Infrastructure/Maritime</b>	<b>2.5%</b>	<b>16.5%</b>	<b>1.8%</b>	<b>3.0%</b>
CPI + 3.0%	2.0%	5.4%	4.9%	4.4%
<b>Total Fixed Income</b>	<b>-1.0%</b>	<b>0.8%</b>	<b>1.3%</b>	<b>1.5%</b>
BBgBarc Intermediate Aggregate	-1.1%	0.5%	1.0%	1.4%
vs. Fixed Inc Returns of Public Funds	54	91	81	91

Current Target Index:	35% Russell 1000 /15% Russell 2500/15% BBgBarc US Intermediate Aggregate/15% MSCI
	EAFE (Net)/10% NCREIF/10% CPI+3%.
1/1/2014-3/31/2017:	35% Russell 1000 /15% Russell 2500/20% BBgBarc US Intermediate Aggregate/10% MSCI
	EAFE (Net)/10% NCREIF/10% CPI+3%.
7/1/13 - 12/31/13:	30% Russell 1000 /10% Russell 2500/25% BBgBarc US Aggregate/15% MSCI EAFE
	(Net)/10% NCREIF/10% CPI+3%.
1/1/12 - 6/30/13:	30% Russell 1000 /10% Russell 2000/20% BBgBarc US Aggregate/15% MSCI EAFE
	(Net)/10% NCREIF/15% CPI+4%.
10/1/07 - 12/31/11:	40% Russell 1000 /10% Russell 2000/30% BBgBarc US Aggregate/10% MSCI EAFE
	(Net)/10% NCREIF.
Prior to October 2007	7:40% Russell 1000/10% Russell 2000/30% ML Govt/Corp Master/10% MSCI EAFE (Net)/10%
	NCREIF.



#### VII. EQUITY MANAGER COMPARISON

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
DePrince, Race, and Zollo	-3.6%	8.4%	10.6%	11.5%
Russell 1000 Value	-2.8%	6.9%	7.9%	10.8%
vs. Large Value Equity Portfolios	92	81	8	4
Rhumbline Russell 1000	-0.7%	14.0%	10.4%	13.1%
Russell 1000	-0.7%	14.0%	10.4%	13.2%
vs. Large Neutral Equity Portfolios	46	51	58	60
Rhumbline Russell 1000 Growth**	1.4%	n/a	n/a	n/a
Russell 1000 Growth	1.4%	n/a	n/a	n/a
vs. Large Growth Equity Portfolios	36	n/a	n/a	n/a
Rhumbline S&P Small Cap 600*	0.6%	12.7%	n/a	n/a
S&P Small Cap 600	0.6%	12.7%	n/a	n/a
vs. Small Cap Equity Portfolios	5	25	n/a	n/a
Atlanta Capital	1.4%	<b>21.9%</b>	14.6%	15.6%
Russell 2500	-0.2%	12.3%	8.2%	11.5%
vs. SMID Equity Portfolios	44	16	10	10

\*Rhumbline S&P Small Cap 600 inception: January 12, 2017. \*\*Rhumbline Russell 1000 Growth inception: December 15, 2017.



#### Equity Portfolio Summary: Total Fund\*

	_	Portfolio	80% R1000/20% R2000	
Total Number Of Securitie	S	117	2,956	
Equity Market Value		118,067,736		
Average Capitalization \$(0	00)	37,918,844	140,089,483	
Median Capitalization \$(00	)0)			
Equity Segment Yield		1.6	1.8	
Equity Segment P/E - Ave	rage	18.1	31.1	
Equity Segment P/E - Mec	lian			
Equity Segment Beta		0.8	1.0	
Price/Book Ratio		2.1	2.6	
Debt/Equity Ratio		49.0	64.1	
Five Year Earnings Growth		3.5	6.0	
Five Year Dividend Growth	1	4.5	6.1	
Ten Largest Holdings	Market Value	% of Portf	olio Quarterly R	eturn
SEI Corp	662,279	1.99	6 4.29	%
Markel Corp	655,340	1.99	6 2.79	%
Teleflex Inc	637,960	1.89	6 2.69	%
Ansys Inc	630,991	1.89	6.29	%
Exxon Mobil Corp	590,165	1.79	-9.9	%
Transunion	567,346	1.69	6 3.39	%
Emerson Elec Co	513,616	1.59	۰1.3 <sup>4</sup>	%
Hunt J B Trans Svcs	499,645	1.49	6 2.19	%
Blackbaud Inc	486,245	1.40	6 7.99	%
Wex Inc	482,076	1.4 <sup>c</sup>	6 10.9 <sup>o</sup>	%

Ten Best Performers	Quarterly Return	Ten Worst Performers	Quarterly Return
Broadridge Finl Solu	21.5%	Dentsply Sirona Inc	-23.4%
Copart Inc	17.9%	General Elec Co	-22.1%
Jones Lang Lasalle I	17.3%	Acuity Brands Inc	-20.9%
Bio Techne Corp	16.9%	Outfront Media Inc	-17.7%
Kirby Expl Co.	15.2%	Newell Rubbermaid In	-16.8%
Eastman Chem Co	14.6%	Murphy Oil Corp	-16.0%
Intel Corp	13.6%	Manhattan Assocs Inc	-15.5%
Cullen Frost Bankers	12.7%	Snap On Tools Corp	-14.9%
Cypress Semiconducto	12.0%	Cvs Corp	-13.7%
Wex Inc	10.9%	Wells Fargo & Co New	-13.1%

\*Does not include Rhumbline R1000/Rhumbline S&P SC600/Rhumbline R1000 Growth as they are commingled accounts.



#### **Equity Portfolio Characteristics**





#### **Equity Style Map (Current Quarter)**



			inan oup		
	Growth-Value	Size		Growth-Value	Siz
Atlanta Capital	78.7	11.0	Total Fund	-29.6	42
DePrince Race Zollo	-118.9	67.7	Russell 2000	13.0	-124
Rhumbline S&P SC600	5.8	-143.6	Russell 3000	-0.6	77
Rhumbline R1000	-1.7	94.0	S&P 500	-5.1	104
Rhumbline R1000Gr	53.8	102.7	Russell 1000 Value	-60.7	84

#### VIII. INTERNATIONAL EQUITY PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
EuroPacific Growth	1.0%	21.1%	7.9%	8.8%
MSCI EAFE (Net)	-1.5%	14.8%	5.6%	6.5%
vs. International Equity Mutual Funds	35	39	42	16
Oakmark International	<b>-2.8</b> %	15.1%	7.1%	<b>8.7</b> %
MSCI EAFE (Net)	-1.5%	14.8%	5.6%	6.5%
vs. International Equity Mutual Funds	94	72	50	17
Oppenheimer International Growth	0.2%	18.0%	7.3%	7.2%
MSCI EAFE (Net)	-1.5%	14.8%	5.6%	6.5%
vs. International Equity Mutual Funds	48	53	47	34



America Growth				Euro	opac		Morning	1	ialyst Ra	3	****	<b>Morning:</b> fund Fore		M	tandard ISCI AC SA NR I	WI Ex	Category MSCI ACV USA Grow USD	WI Ex US Fund F	<b>tar Cat</b> Foreign Large
Performance 03-3																		Investment Style Equity	
Quarterly Returns 2016	1st Qtr -2.32	2nd Qtr -0.32	3rd Qtr 8.23	4th Qtr -4.15	Total % 1.01	84	87	93	92	91	90	92	86	89	93	92	94	Stocks %	
2017 2018	9.37 1.03	7.69	6.86	4.23	31.17 1.03												80k 60k		Europacific
Trailing Returns Load-adj Mthly	1 Yr 21.18	3 Yr 7.93	5 Yr 8.80	10 Yr	Incept 10.50												• 20k	17,616	je
Std 03-31-2018 Total Return	21.18 21.18	7.93	8.80 8.80	4.87	10.50 10.50	000000000	we we											<ul> <li>Standard Index</li> </ul>	
+/- Std Index	4.65	1.75	2.92	2.17	_		Ì	A. C. S.	are dere.								- TON	13,831	
+/- Cat Index	1.26	0.65	1.97	1.61													4k		
% Rank Cat	33	34	21	23														Performance Quartile (within category)	
No. in Cat	409	339	293	211		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	03-18	(within category) History	
		Sı	ubsidized	Uns	ubsidized	_	_	38.34	41.37	35.13	41.18	49.03	47.09	45.32	45.04	56.14	56.72	NAV/Price	
7-day Yield 30-day SEC Yield (	)4-30-20	)18	1.32		1.32	18.96 2.30	-40.53 5.00	39.35 -2.10	9.76 -1.39	-13.31 0.40	19.64 2.81	20.58 5.29	-2.29 1.57	-0.48 5.18	1.01 -3.48	31.17 3.98	1.03 2.22	Total Return % +/- Standard Index	
Performance Disclos The Overall Mornings derived from a weigh	star Ratin	•				-2.07 —	5.09 —	0.68 —	-4.69	0.90	2.97	5.09 —	0.36 27	0.77 66	0.89 20	-0.84 44	1.90 —	+/- Category Index % Rank Cat	
(if applicable) Mornin The performance dat	ngstar me a quoted	trics. represen	nts past pe	erformanc	, ce and	Portfol	io Analy	— <b>/sis</b> 03-3	1-2018	-	-	-	341	361	363	399	427	No. of Funds in Cat	
does not guarantee f principal value of an						Asset Al				Net %	Long %	Short %		re Chg		Holdings :			Net Asse
shares, when sold or						Cash	l.a			5.59	5.59	0.00	17-7			261 Total 3 36% Turno		al Fixed-Income,	
their original cost. Current performance	may be k	ower or h	nigher tha	an return c	data	US Stoc Non-US				2.20 91.41	2.20 91.41	0.00 0.00	$\sim$				g Electronics	s Co Ltd	2.6
quoted herein. For pe	erformanc	e data cu	urrent to t			Bonds				0.67	0.67	0.00	) 🕀			AIA Grou			2.5
month-end, please ca www.americanfunds		1-4225 0	r visit			Other/N	ot Clsfd			0.14	0.14	0.00	· _			Airbus S British A	E .merican Tol	bacco PLC	2.2 2.1
Fees and Expe						Total				00.00	100.00	0.00	-	1			Group Holdi		2.1
Sales Charges						Equity St Value Blee	<b>yle</b> nd Growth	Port	folio Stat	istics		Rel Re dex Ca			69 mil	Taiwan	Semiconduc	tor Manufacturing	2.0
Front-End Load % Deferred Load %					NA NA			P/C	Ratio TTI Ratio TTI	M	8.4 0	.99 0.85 .97 0.68 .27 0.80	3	ç		Nintendo HDFC Ba			1.9 1.9
Fund Expenses							_	 Goo	Ratio TTI Avg Mkt			.27 0.80 .34 1.31					Industries l	Ltd	1.8 1.6
Management Fees	; %				0.42			s smil					Θ				olding NV		
12b1 Expense % Gross Expense R	latin %				NA 0.50	Fixed-Inc	come Sty						- Θ				< Group Corp Holdings Lte		1.6 1.5
Risk and Return I					0.50	Ltd Mo		A.v.a	Eff Matu Eff Dura	. '		_	ΞΘ			Sony Co	U U	u	1.4
niok una notarin i	Tomo	3	3 Yr	5 Yr	10 Yr			<u> </u>	Wtd Cou			_	Ð				Holdings PL	C ADR	1.4
Morningstar Ratin	a <sup>TM</sup>	339 fu	inds 293 4 <b>★</b>	funds <i>2</i> 4★	211 funds 4☆				Wtd Pric	ce			- 🕀	1(	J1 mil	UniCredi	t SpA		1.3
Morningstar Risk	Я		+× Avg	-Avg	4∝ -Avg			Low						tor Weigl	-			Stocks %	Rel Std Inde
Morningstar Retur	n	A	٨vg	+Avg	+Avg	Credit Qu	ality Bre	akdown	_			Bond %		Cyclica		_		41.8	0.9
		3	3 Yr	5 Yr	10 Yr	AAA								Basic N Consum				9.2 12.2	1.1 1.0
Standard Deviation	ก	11.		10.92	17.40	AA A						_		Financia	'			19.0	0.8
Mean Sharpa Patio			.93	8.80	4.87	BBB						·····		Real Es	tate			1.4	0.4
Sharpe Ratio		U.	.68	0.80	0.34	BB										_		39.8	1.1
MPT Statistics		Standa	ard Index	Best MSCI ACW	t Fit Index	В							. 8		inicatio	n Service	S	3.1	0.7
					n NR USD	Below E NR	5						- Ò	Energy Industri	als			5.5 9.8	0.8 0.9
Alpha Poto			2.32		1.23								- 🔳	Techno				21.5	1.7
Beta R-Squared			0.87 90.71		0.90 92.37	Regional	•	e	S	Stocks %	Re	el Std Inde:	( <del></del>	Defens				18.4	0.9
12-Month Yield					1.14%	America Greater				10.0 41.6		0.99 0.90		Consum		ensive		9.0	0.9
Potential Cap Gain	is Exp			:	31.86%	Greater				48.5		1.11	ίΟ	Healtho Utilities				6.8 2.7	0.8 0.8
														Gantida	-			L.1	0.0
Operations	۸.	nerican	Funds			Base Cu	rrency:		US				Pur	chase Co	onstrain	ts:	А		
•																			
Family: Manager:	Μ	ultiple				Ticker:		<b>.</b> .		RGX			Ince					-01-2009	
Operations Family: Manager: Tenure: Objective:	M 26	ultiple 6.4 Years reign St				Ticker: Minimu Min Aut			se: \$2	250			Тур		e.		MF		

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#### Performance 03-31-2018

-1.23 52	0.94 15	2.86 3	5.21 2	
-1.23	0.94	2.86	5.21	
-1.23	0.94	2.86	5.21	—
15.29	7.12	8.74	7.91	10.17
15.29	_	8.74	7.91	10.17
15.29	7.12	8.74	7.91	10.17
1 Yr	3 Yr	5 Yr	10 Yr	Incept
-2.77	—	—	—	-2.77
9.43	6.16	9.10	2.38	29.75
-2.95	-7.77	13.28	6.42	7.91
1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %
	-2.95 9.43 -2.77 1 Yr 15.29 15.29 15.29	-2.95         -7.77           9.43         6.16           -2.77         —           1 Yr         3 Yr           15.29         7.12           15.29         —           15.29         7.12	-2.95         -7.77         13.28           9.43         6.16         9.10           -2.77         —         —           1 Yr         3 Yr         5 Yr           15.29         7.12         8.74           15.29         —         8.74           15.29         7.12         8.74           15.29         7.12         8.74	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

7-day Yield	—	
30-day SEC Yield		

#### Performance Disclosure

The Overall Morningstar Rating is derived from a weighted average (if applicable) Morningstar metrics

The performance data quoted repr does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-625-6275 or visit www.oakmark.com.

Fees and Expenses			
Sales Charges Front-End Load % Deferred Load %			NA NA
Fund Expenses			
Management Fees %			0.80 NA
12b1 Expense % Gross Expense Ratio %			NA 1.00
Risk and Return Profile			
	3 Yr 605 funds	5 Yr 536 funds	10 Yr 355 funds
Morningstar Rating <sup>™</sup>	3★	4★	5★
Morningstar Risk	High	High	High
Morningstar Return	+Avg	High	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	15.86	14.42	20.18
Mean	7.12	8.74	7.91
Sharpe Ratio	0.48	0.63	0.46
MPT Statistics	Standard Ir		est Fit Index EAFE Value NR USD
Alpha	C	.34	2.35
Beta	1	.17	1.16
R-Squared	83	.73	92.22
12-Month Yield			
Potential Cap Gains Exp			13.00%

Oakmark

Multiple

USD

25.7 Years

Foreign Stock

													Page 2 of 12
	Morning Cold 01-08-20		alyst Ra	- + 6	***	•	<b>star Rati</b> ign Larg	- 1	<b>Standard</b> MSCI AC\ USA NR L	NI Ex	Category I MSCI ACV USA NR U	VI Ex	<b>Morningstar Cat</b> US Fund Foreign Large Blend
98	98	96	95	96	95	95	97	97	96	92	92	Investme Equity Stocks %	
										*****	80k 60k 40k	Growth o Oaki Inve 18,9 Cate 12,9	nark International stor 48 egory Average 22
ئى <mark>مۇرەمىيى.</mark>	the second	V	~		0	22274449977					10k	- Star 13,8	idard Index 31
												Performa (within cat	<b>nce Quartile</b> egory)
2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	03-18	History	

	-17.16	4.46	14.86	5.07
s based on risk-adjusted returns,				
of the three-, five-, and 10-year				
'S.		I		
resents past performance and	Portfol	io Analy	<b>sis</b> 03-3	1-2018

Asset Allocation %	Net %	Long 9	% S	Short %
Cash	5.02	5.0	5	0.03
US Stocks	5.17	5.1	7	0.00
Non-US Stocks	86.91	86.9	1	0.00
Bonds	0.00	0.0	0	0.00
Other/Not Clsfd	2.91	2.9	1	0.00
Total	100.00	100.0	3	0.03
Equity Style	Portfolio Statistics	Port Ava	Rel Index	Rel Cat
Value Blend Growth	P/E Ratio TTM	12.7	0.86	0.92
Large	P/C Ratio TTM	6.3	0.73	0.69
Mic	P/B Ratio TTM	1.5	0.93	0.90
Small	Geo Avg Mkt Cap \$mil	71206	2.10	1.79

Fixed-Income Style								
Ltd	Mod	Ext		Avg Eff Maturity				
			Higt	Avg Eff Duration				
			7	Avg Wtd Coupon				

Med

Ticker:

10.85

-41.06

4.46

20.95

-0.51

-17.16

16.84

56.30

14.86

19.41

16.22

5.07

16.55

-14.07

-0.36

-0.36

20.93

29.22

12.39

12.39

2

786

26.32

29.34

14.06

14.06

3

791

23.34

-5.41

-1.54

-1.54

52

Incept:

Type:

Total Assets:

21.36

-3.83

1.84

1.84

77

22.70

7.91

3.42

3.42

3

28.57

29.75

2.56

2.56

9

27.78

-2.77

-1.58

-1.58

NAV/Price

Total Return %

+/- Standard Index

+/- Category Index

% Rank Cat

Credit Quality Breakdown	_	Bond %
AAA		_
AA		_
A		_
BBB		
BB		_
В		_
Below B		
NR		_
Regional Exposure	Stocks %	Rel Std Index
Americas	6.8	0.68
Greater Europe	82.9	1.79
Greater Asia	10.3	0.24

OAKIX

\$1,000

\$1,000

\$500

С

Avg Wtd Price

750 78	8 762	756 823 No. of Funds in Cat	
Share Chg	Share	Holdings :	Net Assets
since 12-2017	Amount	55 Total Stocks , 0 Total Fixed-Income, 41% Turnover Ratio	%
$\oplus$	27 mil	Daimler AG	4.96
$\oplus$	29 mil	BNP Paribas	4.69
$\oplus$	9 mil	Allianz SE	4.51
⊖ 2.	,304 mil	Lloyds Banking Group PLC	4.50
$\oplus$	19 mil	Bayerische Motoren Werke AG	4.50
Ð	105 mil	Credit Suisse Group AG	3.78
$\Theta$	478 mil	Intesa Sanpaolo	3.74
$\oplus$	109 mil	Hennes & Mauritz AB B	3.53
$\Theta$	322 mil	Glencore PLC	3.44
$\Theta$	23 mil	Toyota Motor Corp	3.17
Ð	113 mil	CNH Industrial NV	3.00
$\oplus$	23 mil	LafargeHolcim Ltd	2.68
袋	10 mil	Bayer AG	2.40
$\oplus$	4 mil	Continental AG	2.39
$\oplus$	15 mil	Publicis Groupe SA	2.28

Sector Weightings	Stocks %	Rel Std Index
∿ Cyclical	72.7	1.58
Basic Materials	8.3	0.99
Consumer Cyclical	30.9	2.75
😝 Financial Services	33.5	1.46
▲ Real Estate	0.0	0.00
🛩 Sensitive	19.1	0.56
Communication Services	2.4	0.57
Energy	0.2	0.02
Industrials	14.1	1.30
Technology	2.4	0.20
→ Defensive	8.3	0.41
🔚 Consumer Defensive	3.5	0.36
<ul> <li>Healthcare</li> </ul>	4.8	0.63
<b>V</b> tilities	0.0	0.00

09-30-1992
MF
\$48,002.82 mil

		Sector V	Veightings	Stocks %
	—	$\oplus$	15 mil	Publicis Groupe SA
	_	$\oplus$	4 mil	
	_	斑	10 mil	Bayer AG
	_	$\oplus$	23 mil	J
		$\oplus$		CNH Industrial NV
		Θ	23 mil	Toyota Motor Corp
55 10	1.79	$\Theta$	322 mil	
73 93	0.69	$\oplus$	109 mil	
86 73	0.92 0.69	$\Theta$	478 mil	
ex	Cat	$\oplus$	105 mil	
Rel	Rel	Ð	19 mil	Bayerische Motoren Werke AG
	0.03	Θ	2,304 mil	7 0 1
	0.00	Ð	9 mil	
	0.00	$\oplus$	29 mil	
	0.00	$\oplus$	27 mil	Daimler AG
	0.00	12 2017		

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Minimum Initial Purchase:

Min Auto Investment Plan:

Minimum IRA Purchase:

Purchase Constraints:



Operations

Manager:

Base Currency:

Family:

Tenure: Objective:

# Oppenheimer International Growth Y (USD)

Performance 03-31-2018						
Quarterly Returns	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total %	
2016	1.06	-3.50	6.11	-5.35	-2.06	
2017	7.70	7.47	5.75	3.67	26.90	
2018	0.16	—		—	0.16	
Trailing Returns	1 Yr	3 Yr	5 Yr	10 Yr	Incept	
Load-adj Mthly	18.01	7.34	7.22	5.70	7.49	
Std 03-31-2018	18.01	—	7.22	5.70	7.49	
Total Return	18.01	7.34	7.22	5.70	7.49	
+/- Std Index	1.49	1.16	1.33	3.00	—	
+/- Cat Index	-1.90	0.06	0.38	2.44	—	
% Rank Cat	61	40	50	8		
No. in Cat	409	339	293	211		

	Subsidized	Unsubsidized
7-day Yield	—	—
30-day SEC Yield	—	—

#### Performance Disclosure

The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-225-5677 or visit www.oppenheimerfunds.com.

Fees and Expenses			
Sales Charges Front-End Load % Deferred Load %			NA NA
Fund Expenses			
Management Fees %			0.64
12b1 Expense %			NA
Gross Expense Ratio %			0.85
Risk and Return Profile			
	3 Yr 339 funds	5 Yr 293 funds	10 Yr 211 funds
Morningstar Rating <sup>™</sup>	3★	3★	5★
Morningstar Risk	Avg	Avg	-Avg
Morningstar Return	Avg	Avg	High
	3 Yr	5 Yr	10 Yr
Standard Deviation	11.77	11.74	17.65
Mean	7.34	7.22	5.70
Sharpe Ratio	0.61	0.62	0.39
MPT Statistics	Standard Ir		est Fit Index AFE Growth NR USD
Alpha	1	.80	0.92
Beta	C	.87	0.94
R-Squared	85	.14	93.17
12-Month Yield			_
Potential Cap Gains Exp			26.01%

Operations OppenheimerFunds Family: Multiple Manager: Tenure: 22.2 Years Objective: Foreign Stock

Base Currency:	USD
Ticker:	OIGYX
Minimum Initial Purchase:	\$0
Purchase Constraints:	А



Sector

Bond %

\_\_\_\_\_

1.52

0.49

Rel Std Index 0.84

Asset Allocation %	Net %	Long	% S	hort %	Share C
Cash	1.48	1.4	8	0.00	since
US Stocks	4.84	4.8	4	0.00	03-2018
Non-US Stocks	93.68	93.6	8	0.00	
Bonds	0.00	0.0	0	0.00	
Other/Not Clsfd	0.01	0.0	11	0.00	
Total	100.00	100.0	0	0.00	
Equity Style	Portfolio Statistics	Port Ava	Rel Index	Rel Cat	
Value Blend Growth	P/E Ratio TTM	20.9	1.42	1.22	Ŧ
Large	P/C Ratio TTM	13.3	1.54	1.07	U
Mic	P/B Ratio TTM	3.2	1.93	1.21	
Small	Geo Avg Mkt Cap \$mil	21259	0.63	0.61	
	÷				

Fixed	In	COI	ne	Style	
			-		

Below B NR

Americas

**Regional Exposure** 

Greater Europe

Greater Asia

Portfolio Analysis 03-31-2018

1001	me St	yle	
fod	Ext	-	Avg Eff Maturity
		Higt	Avg Eff Duration
		9	Avg Wtd Coupon
		Med	Avg Wtd Price
		5	

Credit Quality Breakdown —
AAA
AA
A
BBB
BB
В

Stocks %

8.5

70.4

21.2

Chg	Share Amount	Holdings : 92 Total Stocks , 0 Total Fixed-Income,	Net Assets
8	AIIIUUIIL	22% Turnover Ratio	70
	26 mil	Infineon Technologies AG	2.45
	5 mil	SAP SE	1.91
	832,942	Keyence Corp	1.86
	11 mil	Nippon Telegraph & Telephone Corp	1.84
	4 mil	Temenos Group AG	1.83
	2 mil	Continental AG	1.80
	7 mil	Carnival Corp	1.59
	7 mil	Valeo SA	1.58
	3 mil	Nidec Corp	1.57
	20 mil	STMicroelectronics NV	1.55
	5 mil	Reckitt Benckiser Group PLC	1.54
	6 mil	Koito Manufacturing Co Ltd	1.53
	2 mil	ASML Holding NV	1.53
	4 mil	ams AG	1.46
	7 mil	Hero MotoCorp Ltd	1.44
r W	eightings	Stocks %	Rel Std Index
Cycl	ical	31.9	0.70
Basi	c Materia	ls 3.1	0.38

∿ Cyclical	31.9	0.70
Basic Materials	3.1	0.38
Consumer Cyclical	22.7	2.02
😝 Financial Services	6.1	0.26
▲ Real Estate	0.0	0.00
v Sensitive	42.4	1.25
Communication Services	3.6	0.87
Energy	0.6	0.09
Industrials	14.1	1.30
Technology	24.1	1.97
→ Defensive	25.7	1.27
📄 Consumer Defensive	14.4	1.50
Healthcare	11.2	1.48
Utilities	0.0	0.00

Incept:	09-07-2005
Туре:	MF
Total Assets:	\$28,620.62 mil

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Prepared by: KIT CONNICK Page 3 of 12

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#### IX. <u>REAL ASSETS PERFORMANCE COMPARISONS</u>

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Principal U.S. Property (Core)	0.9%	8.1%	9.8%	11.1%
NCREIF ODCE Fund Index	2.2%	8.1%	10.0%	11.4%
NCREIF Property Index	1.7%	7.1%	8.7%	10.0%
vs. Real Estate Portfolios	39	31	29	38
American Realty (Value Add)	2.6%	10.8%	14.2%	n/a
NCREIF Property Index	1.7%	7.1%	8.7%	n/a
vs. Real Estate Portfolios	22	19	14	n/a

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
JP Morgan Infrastructure	2.9%	15.4%	7.0%	<b>5.8</b> %
CPI + 3.0%	2.0%	5.4%	4.9%	4.4%
JP Morgan Maritime	n/a	n/a	n/a	n/a
CPI + 3.0%	2.0%	5.4%	4.9%	4.4%

JPM Maritime has \$5MM commitment. SEAS will begin reporting performance once the commitment is fully drawn and/or JPM begins to provide performance data on the fund.

#### X. FIXED INCOME/ABSOLUTE RETURN PERFORMANCE COMPARISONS

Manager/Index/Universe	Quarter	1 Year	3 Year	5 Year
Richmond Capital	-1.0%	0.8%	1.5%	1.6%
BBG Barc Intermediate Aggregate	-1.1%	0.5%	1.0%	1.3%
vs. Intermediate Fixed Income Portfolios	58	48	35	55







#### XI. POLICY COMPLIANCE - For Discussion Only

#### A. Investment Guidelines: Total Fund

Goal	1 Year	3 Years	5 Years
Exceed Target Index	$\checkmark$	$\checkmark$	$\checkmark$
Rank Above 50th Percentile in Public Fund Universe	$\checkmark$	$\checkmark$	$\checkmark$
Standard Deviation Relative to Target Index	N/A	>	>

Guideline	Total Fund
Equity securities limited to less than 70% of Total Fund market value	65.6%
Investment in foreign company stock limited to 25% of value of Total Fund	15.5%
Investment in real estate limited to 15% of value of Total Fund	12.7%
Equity securities with Market Cap of less than \$5 billion limited to 25% of market value of Total Fund	$\checkmark$
Fixed Income portfolio average credit quality of "A" or better	$\checkmark$
Fixed Income portfolio duration should be $<$ 135% of the market index duration	$\checkmark$
< 5% of fixed income portfolio (at cost) shall be invested in single corp. issuer	✓



#### B. Fund Performance Objective

Manager	Exceed Benchmark 3-Year	Exceed Benchmark 4-Year	Exceed Benchmark 5-Year	Risk vs. Benchmark 5-Year
DePrince, Race, and Zollo	$\checkmark$	$\checkmark$	$\checkmark$	>
Rhumbline R1000	n/a	n/a	n/a	n/a
Rhumbline R1000 Growth	n/a	n/a	n/a	n/a
Rhumbline S&P SC600	n/a	n/a	n/a	n/a
Atlanta Capital	$\checkmark$	$\checkmark$	$\checkmark$	<
EuroPacific Growth	$\checkmark$	$\checkmark$	$\checkmark$	>
Oakmark International	$\checkmark$	$\checkmark$	$\checkmark$	>
Oppenheimer International Growth	$\checkmark$	$\checkmark$	$\checkmark$	>
Principal U.S. Property	$\checkmark$	$\checkmark$	$\checkmark$	<
American Realty	$\checkmark$	n/a	n/a	n/a
JP Morgan Infrastructure	$\checkmark$	$\checkmark$	$\checkmark$	>
Richmond Capital	$\checkmark$	$\checkmark$	$\checkmark$	<

Manager	Rank Above 50 <sup>th</sup> Percentile 3-Year	Rank Above 50 <sup>th</sup> Percentile 4-Year	Rank Above 50 <sup>th</sup> Percentile 5-Year
DePrince, Race, and Zollo	$\checkmark$	$\checkmark$	$\checkmark$
Rhumbline R1000	n/a	n/a	n/a
Rhumbline R1000 Growth	n/a	n/a	n/a
Rhumbline S&P SC600	n/a	n/a	n/a
Atlanta Capital	$\checkmark$	$\checkmark$	$\checkmark$
EuroPacific Growth	$\checkmark$	$\checkmark$	$\checkmark$
Oakmark International	$\checkmark$	×	$\checkmark$
Oppenheimer International Growth	$\checkmark$	×	$\checkmark$
Principal U.S. Property	$\checkmark$	$\checkmark$	$\checkmark$
American Realty	$\checkmark$	n/a	n/a
JP Morgan Infrastructure	n/a	n/a	n/a
Richmond Capital	$\checkmark$	$\checkmark$	×



#### C. Manager Status

Manager	Status	Effective Date
DePrince, Race, and Zollo	Good Standing	
Rhumbline R1000	Good Standing	
Rhumbline R1000 Growth	Good Standing	
Rhumbline S&P SC600	Good Standing	
Atlanta Capital	Good Standing	
EuroPacific Growth	Good Standing	
Oakmark International	Good Standing	
Oppenheimer International Growth	Good Standing	
Principal U.S. Property	Good Standing	
American Realty	Good Standing	
JP Morgan Infrastructure	Good Standing	
JP Morgan Maritime	Good Standing	
Richmond Capital	Good Standing	

#### XII. COMMISSION RECAPTURE SUMMARY

Period	Commissions Paid	Commissions Received through Recapture/Rebates
402017	\$2,614	\$0
102018	\$29	\$0
202018		
302018		
Fiscal YTD 2018	\$2,673	\$0

Source for commissions paid: Salem Trust custodial statements



#### XIII. HISTORICAL EARNINGS ANALYSIS (Net of Fees)

Fiscal Year	Fiscal Year Earnings	Fiscal Year Return
2003	\$10,395,140	13.7%
2004	\$8,485,935	9.3%
2005	\$9,033,405	9.8%
2006	\$9,300,446	9.3%
2007	\$17,706,111	16.1%
2008	(\$19,925,235)	-16.0%
2009	(\$6,068,122)	-5.1%
2010	\$7,144,888	6.9%
2011	\$1,993,958	2.0%
2012	\$17,665,210	16.9%
2013	\$20,794,211	16.5%
2014	\$14,902,092	10.4%
2015	\$247,512	-0.1%
2016	\$14,538,548	9.7%
2017	\$21,232,926	13.3%
2018 FYTD	\$7,340,085	4.2%
Since Inception	\$134,787,114	7.4%*

\*Annualized, net of management fees for all time periods following 2006. For years 2003 - 2006 the former consultant did not track manager fees; numbers in table above will not match returns on page 3 that are reported "Gross" of management fees.

#### XIV. NOTES

- 1) The prior investment consultant, Merrill Lynch Consulting Services, provided all performance and market value data for periods prior to December 31, 2006.
- 2) Performance data for The Plan is based on market value and transaction information provided in the Salem Trust accounting statements. The statements currently provided by Salem Trust are trade date statements.
- 3) Salem Trust reports the JP Morgan Infrastructure fund values via a "shadow entry" which causes this valuation to generally trail by one quarter. Because Salem Trust is the official record-keeper, SEAS uses only these statements for all performance reporting.
- 4) The inception date of the American Strategic Value Realty Fund is January, 2015.
- 5) The inception date of the Rhumbline S&P Small Cap 600 is January 12, 2017.
- 6) The inception date of the Rhumbline Russell 1000 Growth is December 15, 2017.

